

LEE COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$209,308,457	\$27,445,330	\$49,510,011	1.3677	\$286,263,798
LABOR INCOME	\$104,538,410	\$9,335,305	\$12,243,899	1.2064	\$126,117,614
EMPLOYMENT	2,721	327	533	1.3164	3,582
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$54,924,295
MEDICAID EXPENDITURES					\$54,834,227
NUMBER OF MEDICAID ELIGIBLE					12,133
FEDERAL TRANSFER PAYMENTS					\$294,108,000

- In 2008 it is estimated that Lee County's health care industries produced over \$209 million in direct output revenue and contributed an additional \$77 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$286 million. The Output multiplier (1.3677) shows that for every \$1 in revenue produced by health care industries and additional \$0.36 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$104 million (direct) and contributed an additional \$22 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$126 million. The Labor Income multiplier (1.2064) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.20 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 2,721 (direct) and generated an additional 860 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 3,582. The Employment multiplier (1.3164) shows that for every 1 worker employed in the health care industry, an additional 0.31 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 43% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 43% it is estimated that the \$126 million paid to health care and support employees generated over \$54 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$54 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

LEE**2008**

Population	59,091
Area Sq. Miles	257
Persons per square mile	230
Number Employed	32,626
Unemployment Rate	7.8%
# of Industries	182
# of Households	22,091
Per Capita Income	\$29,709
Median Household Income	\$45,297
Total Personal Income	\$1,755,543,000
Gross County Retail Sales	\$764,540,000
Local Retail Sales Capture Ratio	43.55%
Federal Medical Transfer Payments	\$294,108,000
Number of Medicaid Eligibles	12,133
Medicaid Expenditures	\$54,834,227

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$13,616,093	\$1,551,404	\$2,815,808	1.3207	\$17,983,305	
Labor Income	\$6,157,984	\$507,960	\$845,393	1.2198	\$7,511,336	\$3,271,191
Employment	211	16	30	1.2167	257	
Home Health Care Services						
Output	\$14,767,624	\$1,389,294	\$3,735,958	1.3471	\$19,892,876	
Labor Income	\$7,659,747	\$522,464	\$1,051,002	1.2054	\$9,233,212	\$4,021,069
Employment	462	22	40	1.1333	524	
Physicians, Dentists, other Health Professionals						
Output	\$84,843,288	\$8,455,991	\$22,142,995	1.3607	\$115,442,274	
Labor Income	\$46,386,960	\$2,929,754	\$4,047,773	1.1504	\$53,364,487	\$23,240,265
Employment	725	105	240	1.4760	1,069	
Ambulatory and Outpatient Health Care Services						
Output	\$9,744,246	\$1,322,168	\$1,637,560	1.3037	\$12,703,973	
Labor Income	\$3,163,806	\$475,900	\$466,940	1.2980	\$4,106,645	\$1,788,447
Employment	87	17	18	1.3985	122	
Hospitals						
Output	\$67,658,032	\$12,632,837	\$13,677,477	1.3889	\$93,968,346	
Labor Income	\$28,776,088	\$4,212,474	\$4,176,792	1.2915	\$37,165,354	\$16,185,533
Employment	701	144	147	1.4147	992	
Nursing and Residential Care Facilities						
Output	\$18,679,174	\$2,093,637	\$5,500,214	1.4065	\$26,273,024	
Labor Income	\$12,393,825	\$686,754	\$1,656,001	1.1890	\$14,736,580	\$6,417,789
Employment	535	24	59	1.1557	618	
TOTAL						
Output	\$209,308,457	\$27,445,330	\$49,510,011	1.3677	\$286,263,798	
Labor Income	\$104,538,410	\$9,335,305	\$12,243,899	1.2064	\$126,117,614	\$54,924,295
Employment	2,721	327	533	1.3164	3,582	